

Gilmer Development, Inc.

Luxury Real Estate Arrives in "Little Town of Culture" *By Lam C. Chapman*

Real estate developer and aviation enthusiast Gary Gilmer first landed in Atlanta, Georgia's neighborhoods during the summer of 1987. Shortly after, he began renovating homes and transforming areas throughout Buckhead and Brookhaven, two prestigious communities near the heart and soul of the city. His previous project, the Heritage Lofts of Chamblee, brought luxury residential and commercial high rises to the small town that encompasses Peachtree DeKalb Airport, the second largest airport in Georgia.

Prepare for Takeoff

Fresh out of the Air Force and determined to maximize his creative abilities, Gary began renovating homes in the notorious community of Buckhead. After a year, he made the wise decision to form his own construction company that he appropriately named Gilmer Development, and Brookhaven, an older, more established area adjacent to Buckhead, was where it all began. The community consisted of traditional, two-bedroom, one-bath ranch homes in dire need of innovative renovation, and soon Gary began to transform standard floor plans into a kingdom of "mini castles." He also purchased empty lots for new construction. "My vision was to build unique, semi-custom homes because I can't stand the look of track homes," Gary says.

After 10 years of working exclusively in Brookhaven, Gary saw opportunity in the nearby town of Chamblee, which he believed was the start of something new.

A Perfect Landing Site

Along with in-flight private jets and helicopters, the Heritage Lofts of Chamblee now overlooks the runway of Peachtree DeKalb Airport. Seemingly overnight, Gary and his team transformed desolate areas of Chamblee into upscale commercial and residential complexes. "I first looked at Chamblee when I started flying helicopters back in '99," he says. "The area was so convenient, but it didn't offer much for living back then."

Sticking to his signature style, Heritage Lofts of Chamblee offers old world charm with the convenience of a modern world. Phase two, named The Atrium, offers one- or two-story luxury condos with wide stairs, generous closet space and French balcony doors as well as hardwood floors, extra high ceilings, and solid concrete and steel construction. Gourmet kitchens feature Viking and GE appliances, not to mention high-quality marble and granite countertops found in every home. Buyers can customize their Loft with various other features and options. "Dress up or dress down with the finishes we offer including eclectic, rustic and formal," Gary says. "The choice belongs to the customer and I stand behind it."

Aside from residential living space, Heritage Lofts of Chamblee provides a fitness center, conference room and stylish dining, including Vintage Pizzeria, a restaurant for those who love Italian cuisine. It's just minutes away from downtown Atlanta where great shopping and entertainment awaits.

The Atrium at Heritage Lofts includes 32 luxury residential units with available commercial space, including the Nectar Wine Café and Balance Day Spa and Salon. The expected completion date is winter 2008, and this time, buyers can option to purchase one unit or combine two to meet their personal and specific needs. Phases three and four will be completed in 2010 with approximately 80,000 square feet of commercial and 100 residential condos. "Currently my wife and I live in phase one but we'll be moving to phase two as soon as it's ready," Gary says. "Now that we have a daughter, we require more space."

For the aviation enthusiast, The Atrium of Heritage Lofts of Chamblee offers more than just luxury living and a sought-after address, it surrounds the busy runway of Peachtree DeKalb Airport. Unlike other Atlanta high rises, The Atrium gives residents the opportunity to watch as friends and family arrive, whether it is by plane, train or automobile. Rooftop gardens and putting greens are already included in phase two, but Gary has other plans for phase three. "We're actively looking to add a Heliport on the roof deck," says Gary.

Clear Skies and Plenty of Sunshine

There's no question about it: Gary Gilmer is a proven visionary. His architectural impact is seen from streets of Buckhead and Brookhaven to the Chamblee skyline, where old world charm meets new technology. Most importantly, the dedicated team at Gilmer Development loves what they do and thrives through customer satisfaction. Indeed, the endless path of possibilities is bright at Gilmer Development as Gary continues to lead the way through innovative construction and new ideas. "We are young and we love what we do," Gary says, "and as of now, there's no end in sight."

For more information about The Atrium@Heritage Lofts of Chamblee, please contact Kelly McFry at 770-451-7873 or visit www.heritageloftsofchamblee.com.



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